



Southern California Pipe Trades District Council 16
Southern California Apprentice Journeyman Training Trust
Fund

Piping Industry Progress Education & Trust Fund

UA Local Unions: 78, 114, 230, 250, 345, 364, 398, 403, 460, 484, 494, 582 709, 761

Ever thought about becoming a Plumbing or a Mechanical Contractor?

Pro Union Consulting has been teaching Plumbing and Mechanical Contractors how to become successful and profitable Plumbing and Mechanical Contractors for years.

This is a three-day “hands on” course that covers everything you will need to know before you open up your company.

Course Overview

- Determine start up costs
- Construction estimation
- Plumbing & Piping Estimating Procedures
- Estimation activities
- Residential estimating
- Print reading – residential takeoff exercise
- Discuss plumbing & piping estimation
- Plumbing & Piping contractors business presentation
- Contractor business record keeping
- How to make money
- Accounting concepts and financial statements
- Business management software
- Working with bankers
- Bonding
- Attaining minority business status
- Contractor forms
- Process of selling your bid and your company

John C. Hall Training Center

18931 Laurel Park Road, Compton, CA 90220

Registration starts at 7:30 am – Class will start at 8:00 am sharp

Cost is \$400.00 per person paid in full upon registration.

Deadline for registration is to be announced.

Contact your Business Manager if you are interested in taking the course!

No member will be admitted without prior confirmation from the A & J. No walk-ins. Classes will be limited to 40 per class.

Incentive Program

Participants that become signatory contractors to a Southern California District Council # 16 labor agreement, operate a minimum of one year and contribute 6,000 hours into the appropriate Southern California Pipe Trades Trust Funds will be reimbursed \$5,000.00. Contractors that contribute 12,000 hours the second year will be reimbursed \$5,000.00. Reimbursement includes but is not limited to: Cost of this course, contractor license fees, etc. *(This course is limited to members of the Southern California Pipe Trades) .*